

Welcome to

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Hidden Hacks That Get the Most Out of Your FedEx Discounts

By: Harry Centa – ATA Program Manager

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FedEx®

AGENDA

- What's going on with small package?
- 6 Hidden Hacks
- Your exclusive ATA FedEx discounts
- Ways ATA members save with FedEx

What's going on with small package?

- Small pack costs are climbing - both UPS and FedEx have announced that their rates will increase by an average of 5.9% in 2024.
- Your costs will likely increase by more than the announced average depending on a variety of factors including surcharges, services used, and package characteristics.

**Through your
membership with ATA,
you have access to
exclusive discounts with
FedEx.**

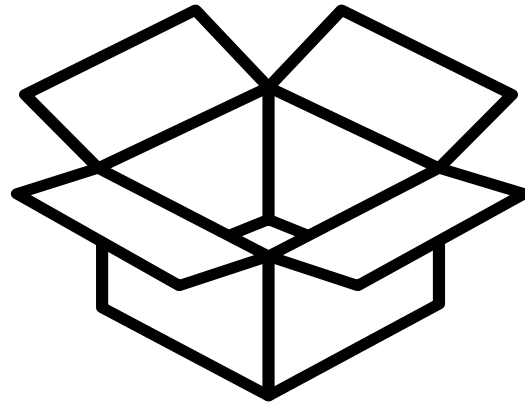


- We've got some hidden tips that can help you spend even less

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Hidden hacks ATA members can use to save with FedEx



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Hidden Hack #1

Enjoy special perks with
My FedEx Rewards



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**Membership is free, and
offers a variety of perks
including:**

- Gift Cards
- Merchandise from brand name retailers
- And more!

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My FedEx Rewards



- Recoup costs on eligible late FedEx Express or Ground shipments.
- Monthly bonus offers
- Enroll today for free:
getrewards.fedex.com

Hidden Hack #2

Get FedEx Express supplies
for FREE on fedex.com



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- Packaging choices can literally make or break your shipment.
- Make sure you always have quality supplies on hand.

Free FedEx Supplies



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- Order what you need online including:
 - Boxes
 - Envelopes
 - Poly Bags
 - And more!
- Ships to you free of charge!

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Hidden Hack #3

Avoid the high costs of damage with free package testing.



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- Damages are expensive, time consuming, and frustrating for customers.
- Visit [fedex.com](https://www.fedex.com) & search: Package Testing

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Free Package Testing



FedEx offers testing that looks for pitfalls during transit such as:

- Product Damage
- Product Loss
- Temperature Issues
- And more!

Hidden Hack #4

Save money with
Multiweight



- If you're shipping multiple packages to the same destination, set them up into one shipment.

Multiweight Pricing



- No palettizing, shrink-wrapping, or special staging required.

Hidden Hack #5

Get regular pickups with automated pickups and only pay for the weeks you use it.



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- Great option for regular shippers; sign up online.
- When you create your first shipment of the day, a pickup request is auto-initiated.

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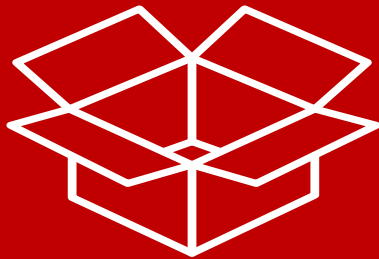
Automated Pickups (cont.)



- Less time wasted finding FedEx drop off points or calling in pickups.
- Two service options:
 - FedEx Express is free (special handling fee applies for Saturday pickups)
 - FedEx Ground is \$17/week; no charge on weeks without pickups

Hidden Hack #6

Access exclusive FedEx savings with your ATA membership.



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Through your membership, you save more with the FedEx Advantage Program:

- **40% on FedEx Express**
- **30% on FedEx Ground**

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FedEx Discounts for ATA Members

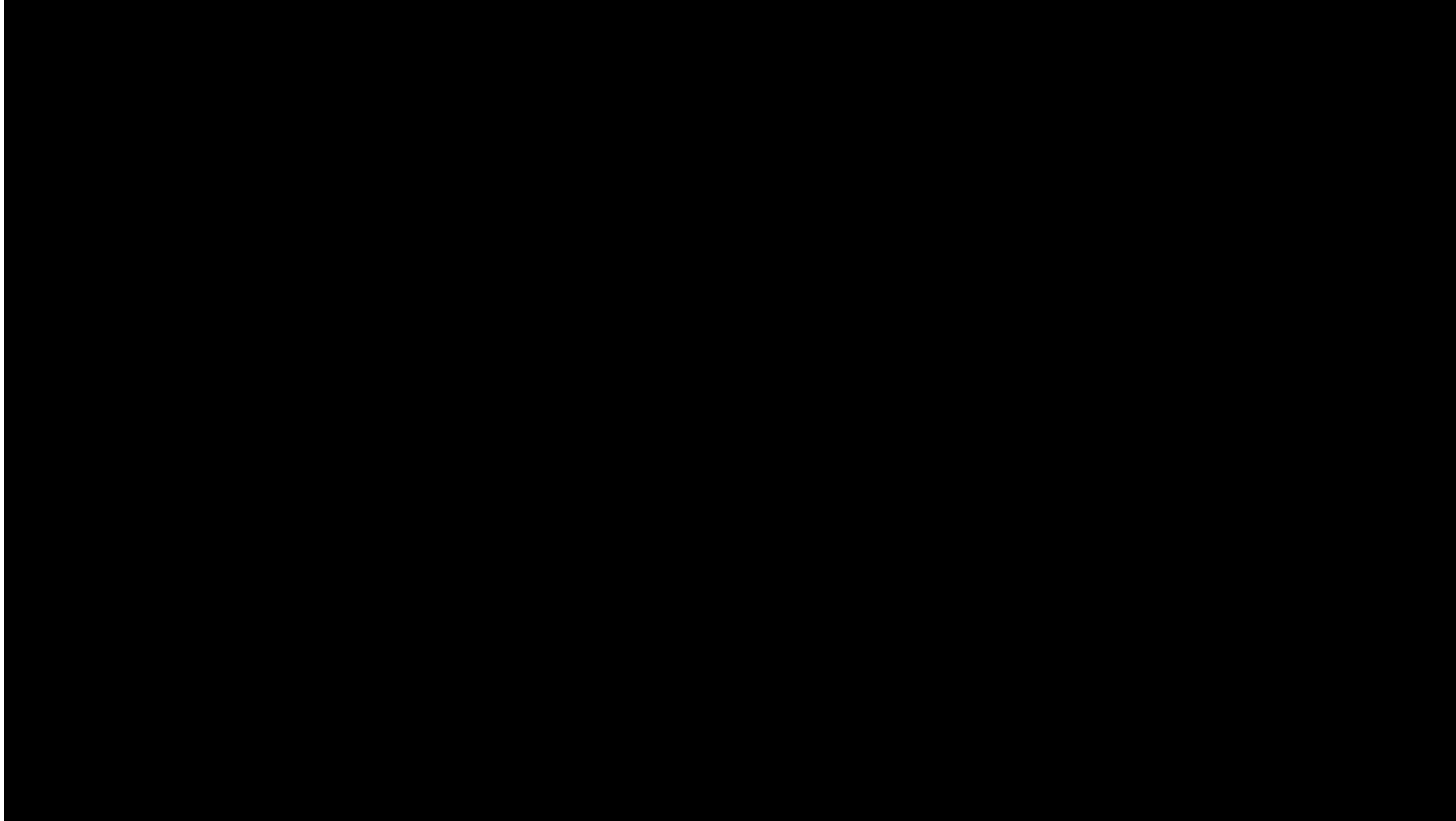


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- Current FedEx customers can keep shipping as usual, but with better savings.
- Newbies get started with easy account setup when you enroll.
- The process is simple either way.

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How to Enroll



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Enroll Now

PartnerShip.com/Textiles-FedEx

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Questions?

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See You Next Year



Sept. 24-26, 2024

Anaheim, California

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