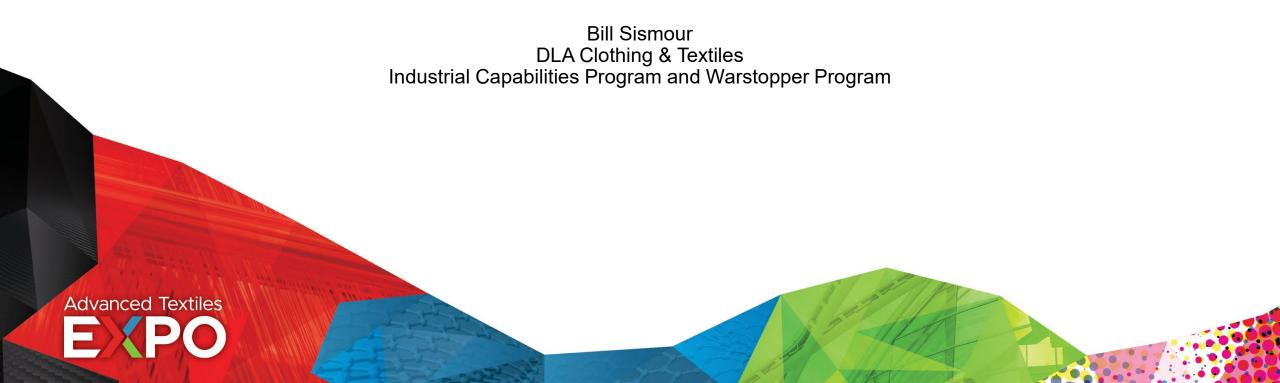
Welcome to Advanced Textiles ORGANIZED BY (ATA

DLA and Industry Communications: A Two-Way Proposition



AGENDA

- Acronyms
- Defense Logistics Agency HQ & Major Subordinate Commands (MSCs)
- Brief Overview of the Industrial Capabilities Program
- The Role of Defense Logistics Agency
- Outreach to Industry
- APEX Accelerators
- Communication from Industry
- DLA is Seeking......



ACRONYMS IN THIS PRESENTATION

- DLA Defense Logistics Agency
- C&T Clothing & Textiles
- ICP Industrial Capabilities Program
- MSC Major Subordinate Command
- IBP Industrial Base Planning
- IS Industrial Specialist
- DNAD Domestic Non-Availability Determination



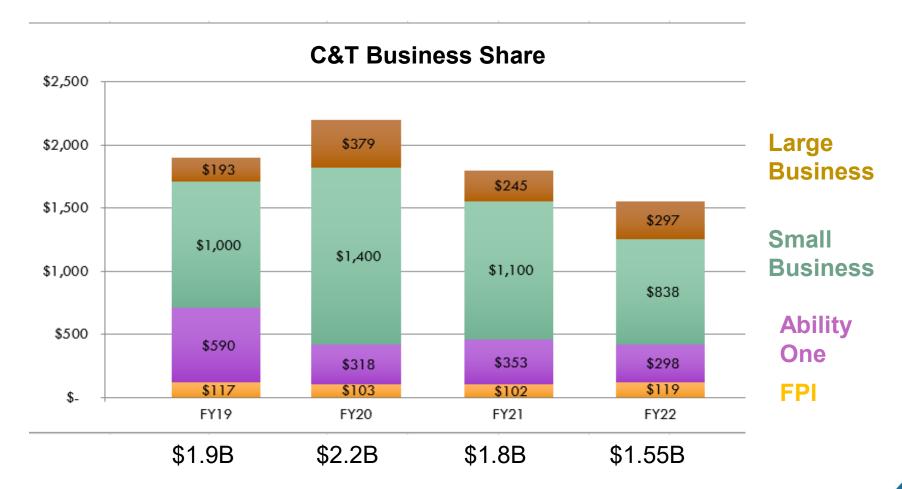
DEFENSE LOGISTICS AGENCY HQ & MAJOR SUBORDINATE COMMANDS (MSCs)



DEFENSE LOGISTICS AGENCY HQ & MAJOR SUBORDINATE COMMANDS (MSCS)



SHOW ME THE MONEY!!



Value of DLA Contracts to Prime Contractors

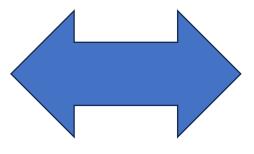


INDUSTRIAL CAPABILITY PROGRAM

INDUSTRIAL CAPABILITY PROGRAM

WARSTOPPER PROGRAM











OUR CUSTOMERS





























THE ROLE OF DLA

- Not a Manufacturer
- Not Research & Development
- DLA is SUSTAINMENT
- Value Engineering
- How can DLA do a better job of outreach to industry?

HOW DOES DLA REACH OUT TO INDUSTRY

• Joint Advanced Planning Brief to Industry – November 14 – 16, 2023

Event registration: https://www.eventbrite.com/e/2023-japbi-joint-advanced-planning-brief-for-industry-tickets-706191346327

- C&T Partners Meetings
- Wargames
- Industrial Base Studies
- Assessments and Site Visits

NOT OUTREACH BUT OUT THERE

- https://www.dla.mil/Troop-Support/Clothing-and-Textiles/Industry-Support/
 - FAQ: Demand Forecasts
 - Specification, Pattern, Drawings Requests
 - JAPBI
- DLA Small Business Office
 - DIBBS Defense Internet Billboard System
- SAM.gov
- U.S. Small Business Administration
 - Mentor-Protégé program

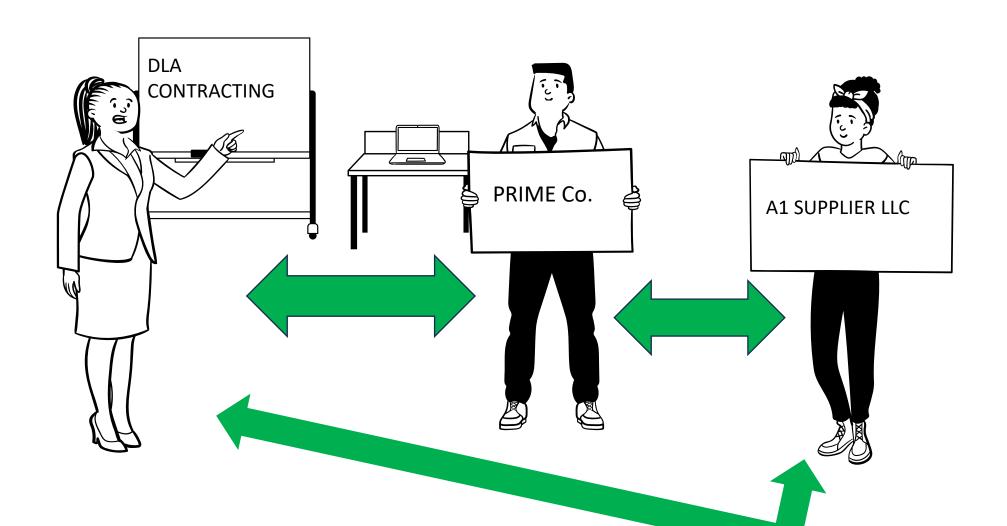
https://www.sba.gov/federal-contracting/contracting-assistance-programs/sba-mentor-protege-program

SubNet [https://subnet.sba.gov/client/dsp_Landing.cfm]

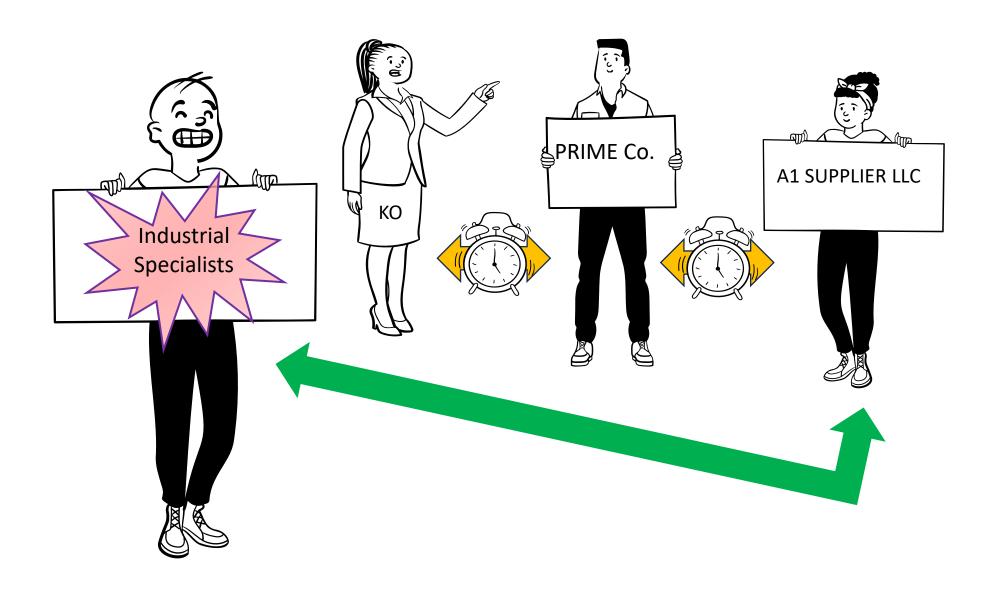
APEX ACCELERATORS

- APEX Accelerators
- Formerly known as Procurement Technical Assistance Coordinators or PTACs
- Management of PTACs transitioned from DLA management to the DoD Office of Small Business Programs
- Where is your APEX Accelerator?

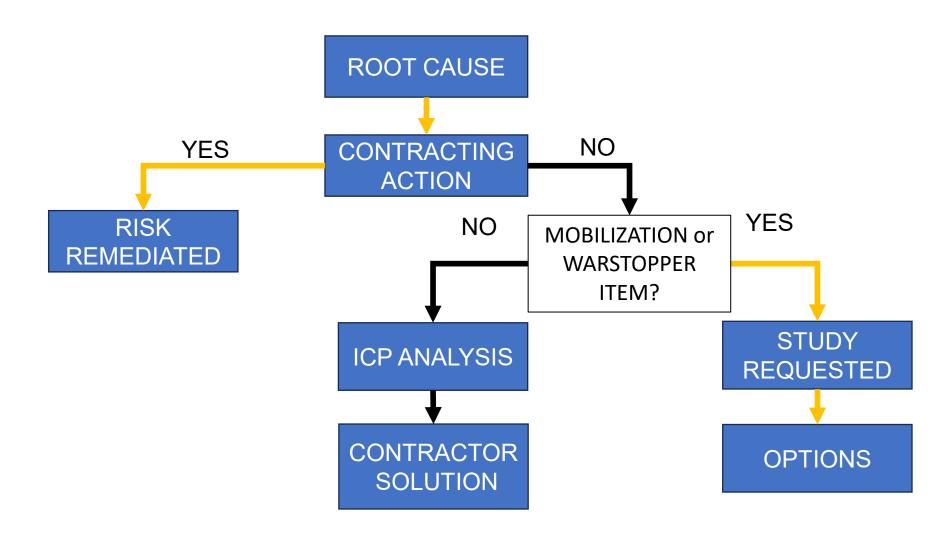
https://www.apexaccelerators.us/#/service-area-locator



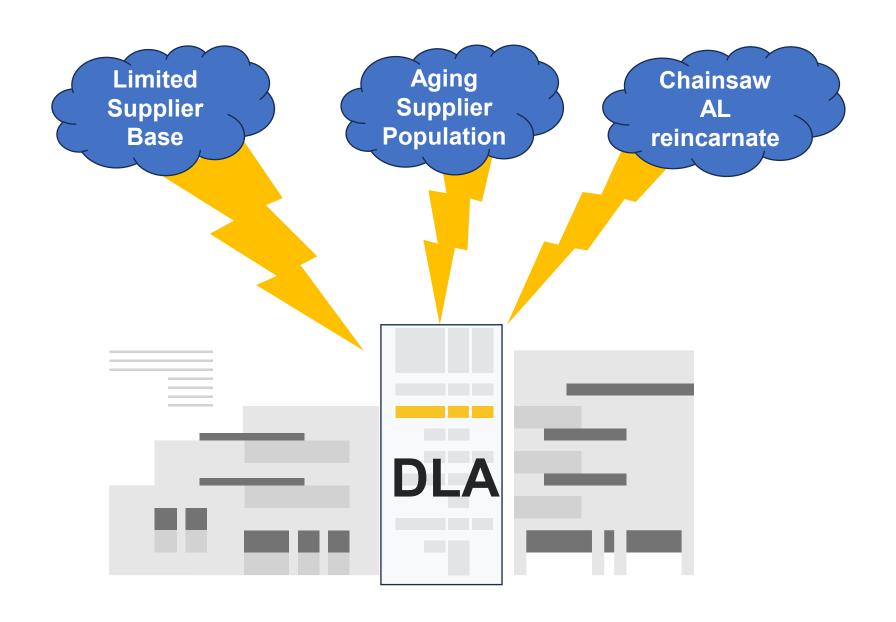




ADDRESSING RISK



SUPPLY CHAIN VULNERABILITIES





BAD ACTORS!!



EXCEPTIONS TO THE BERRY AMENDMENT

Domestic Non-Available Determination (DNAD) Exceptions to the Berry Amendment	
Cloth, Fusible	Front fusible material used in dress uniform coats
High-tenacity polyester fiber 1300d+	Material used in various items including parachute suspension lines, aircraft seats, and shelters;
Latex Polyester Fabric and Resin Polyester Fabric	Material used in Webbing Straps to secure loads for transport and storage
Fire Hose (garden hose)	One specific NSN (National Stock Number)
Fire Hoses	Four specific NSNs
<mark>Impermeable Aprons</mark>	Supporting Ebola response
Padding and Haircloth Chest Piece	Used on Army Men's and Women's Dress Coats
Nitrile Rubber Gloves	Protective gloves used by Navy to protect against certain fuels
Snap Fastener	Used on Marine Corps Men's Dress Coats
Acrylic Staple Fiber	Used in signal flags and Acrylic Fiber Sandbags
Medical Surgical Prime Vendor items	Class DNAD covering FSCs 6510, 6515, 6520, 6530, 6532, 6540, 6545, 6640, 7210, 8335 (Bandages, gauze, sponges, cotton pellets, medical clothing, surgical instruments, etc.)
Rayon Yarn	Used in dress clothing, individual equipment, insignia, flags, streamers, guidons
Fire-resistant material	Used in items requiring flash protection, tents, pilot clothing
Waterproof, weatherproof zipper	Used in Flyer's coveralls
Difficult to Source Materials	
Simplex Cotton	Used in Dress Gloves
Polyester/Wool fabric	Used in Dress Clothing
Otto Fuel Protective Fabric	For apparel to protect personnel working around torpedo and rocket fuel

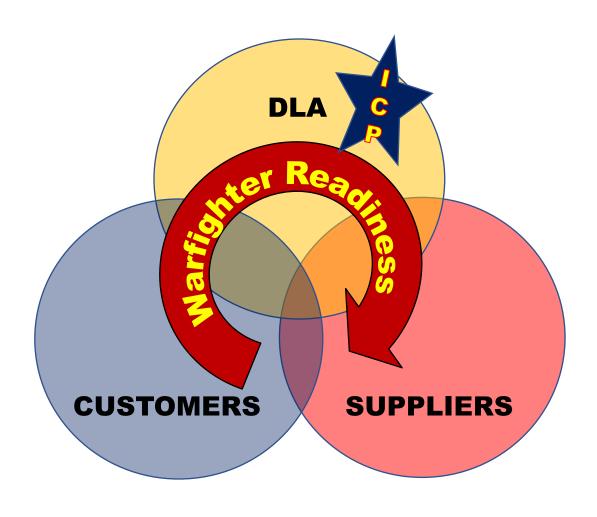
DLA SUPPLY CHAIN VOIDS

- Cloth, nylon. Plain weave, nylon cloth shall be a durable water-repellent-treated cloth in camouflage green
- Cloth, ripstop, nylon-cotton blend, with durable soil, stain, and wrinkle resistant finish; medium weight and lightweight
- Nape Pad material
- Nylon 6,6 chip
- Cotton Yarn
- PFAS substitute
- Chemical-Biological Agent filter fabric
- Fire-protective Boots

Manufacturing Gaps

- Automation
- Steel plate hydroforming capability

CONTINUOUS VIGILANCE



Around the Clock, Around the World.....

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QUESTIONS?





See you next year! Advanced Textiles

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Sept. 24–26, 2024 | Anaheim, CA USA